

9/21/2016

To whom it may concern:

I've had the incredible opportunity to hear Dr. Robert Elliott speak twice in the last four months, in two different settings.

The first was a large venue at the 2016 AAPD conference that allowed Dr. Elliott to provide an engaging overview of best practices for pediatric dental offices.

The second was a smaller, more brand specific setting that lent itself to customized feedback as well as specific action points for immediate implementation into individual offices.

Dr. Elliott is an engaging speaker with a knack for making each team member feel as though he has been in their shoes and that he understands the challenges that they face on a daily basis. At the same time, he makes the vision that he's put into place in his own office accessible and achievable to each of them. What makes him the top speaker in his field- and arguably in ANY field- is that participants leave inspired and challenged to be the beset version of themselves. When they're back in the office setting, team members have new phrasing, clinical skills, and processes that immediately better their patient experience. Dr. Elliott uses warm humor and exceptional storytelling to lead his audience through their journey, and leaves them better equipped than he found them.

Given his unique ability as an immediate and positive change agent to the organizations he works with, I would highly recommend Dr. Elliott as a speaker- and, I wouldn't miss an opportunity to attend should I be anywhere near where he is presenting.

Regards,
Kate Caufield

A handwritten signature in black ink that reads "KRCaufield". The signature is fluid and cursive, with the first letters of the first and last names being capitalized and prominent.

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